# MANUFACTURING EXTENSION PARTNERSHIP Success Stories from the Field

# **Majr Products Corporation**

Northwest Pennsylvania Industrial Resource Center

Majr Products Achieves ISO 9001:2000 Registration

#### **Client Profile:**

Majr Products Corporation, located in Saegertown, Pennsylvania, is a manufacturer of EMI/RFI gaskets, shielding and ventilation panel products. Principal markets include the computer and defense industries. The company employs 20 people.

### Situation:

Majr Products wanted to increase their annual sales and had found significant sales opportunities for ISO 9001 registered companies. They decided to seek registration under the ISO 9001 standard and contacted the Northwest Pennsylvania Industrial Resource Center (NWIRC), a NIST MEP network affiliate, for help in achieving this goal.

#### Solution:

NWIRC reviewed their needs and proceeded in a multi-phase project. After completing a quality assessment, NWIRC consultants worked with Majr Products employees in the documentation of an ISO 9001 compliant quality system, including a quality manual, procedures, work instructions and training outlines. Subsequently, a quality team from NWIRC led, advised and consulted with Majr Products employees to prepare them for the registration audit. This included conducting internal audits, analysis of data, corrective action, preventive action, and resolution of audit findings.

### Results:

\* Achieved ISO 9001:2000 registration during second quarter of 2005.

## **Testimonial:**

"The Northwest Pennsylvania Industrial Resource Center consulted and guided us through the ISO-9001 process and led us to a successful audit from an independent auditor with not even a minor non-conformance. We certainly appreciate the professionalism and guidance from Pete Wright and Adrien Adelman."

Michael J. Oliver, VP Electrical/EMC Engineering

